

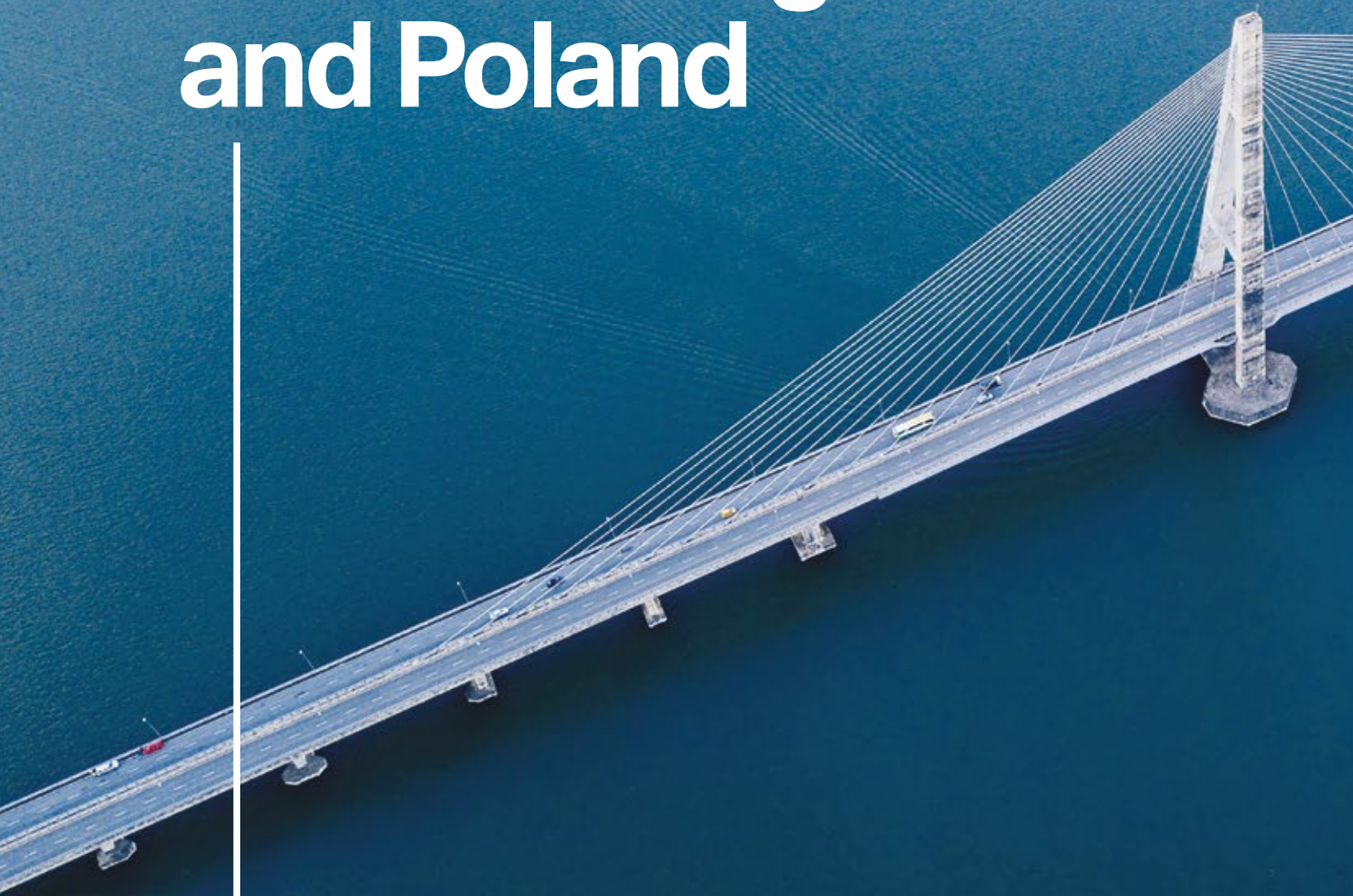


Anniversary of LPCC

We are
The Business Bridge

between **Luxembourg** and **Poland**

**We are
The Business
Bridge
between
Luxembourg
and Poland**



www.lpcc.lu



Contents

Introduction by President of the LPCC	04
About LPCC	05
Our offer	06
The LPCC Board	08
Our Team	09
Former Teammates	10
Message from Ambassadors	14
Why to invest in Luxembourg	16
Why to invest in Poland	18
Advisory Board Members	20
Honorary Members	21
Experts	22
Members	26
Our achievements: flagship events	29

Mr. Artur Sosna

President of the
Luxembourg-Poland
Chamber of Commerce



Ten years ago, I expressed my idea regarding the first Luxembourg-Poland Business Club to Bartosz Jalowiecki who at that time served as Poland's ambassador to Luxembourg. Bartosz immediately understood and very much supported this initiative. With an increasing number of activities such as events, conferences, trainings, and even a ball for over two hundred guests, our non-profit organisation started to attract numerous private and corporate members.

Our recognition in Luxembourg and Poland culminated first in rebranding the Business Club into a Chamber of Commerce and then by being granted official accreditation – as the first bilateral chamber in the Grand Duchy. Today, we celebrate ten years of voluntary work of LPCC's Team Members and I cannot say enough THANK YOU to all of YOU. Special recognition goes to our "champion", Adam Tymofiejewicz who has been on the LPCC Board from the very beginning and who has always performed excellent treasury work.

BIG THANK YOU also goes to the Polish Embassy in Luxembourg, Luxembourgish Embassy in Poland, and Luxembourg's Chamber of Commerce for the constant and extremely helpful assistance!

I am very honoured that so many of our supporters, members, and friends are here today, and I am sure that in five years time we will all meet again to celebrate our fifteenth anniversary!

About the LPCC

Luxembourg-Poland
Chamber of Commerce



The Luxembourg-Poland Chamber of Commerce (LPCC) is a well-established non-profit organisation based in the Grand Duchy of Luxembourg. Since 2012, the Chamber has been facilitating vibrant business-to-business relations in Luxembourg and Poland.

Currently, the organisation boasts over 70 corporate and over 40 private members, and is thus one of the largest chambers of commerce in Luxembourg. The LPCC is an active organisation: each year we organise eight regular and thematic events for our members, as well as five influential business conferences. The LPCC also collaborates closely with the Embassies of the Grand Duchy of Luxembourg in Warsaw and the Republic

Based on this, the LPCC is able to provide a platform of not only support, but also the exchange of information, knowledge, and experience between Polish and English speaking members of the business community in both countries, as well as the recognition of their successes. In addition, our goal is to represent the interests of persons from one country doing business in the other.

WE ARE **THE BUSINESS BRIDGE** BETWEEN LUXEMBOURG AND POLAND



We are the first...

We are pleased to announce that the Luxembourg-Poland Chamber of Commerce was the first organisation in Luxembourg to be granted the official recognition of the bilateral Chamber of Commerce by the Luxembourg Chamber of Commerce.

Our mission is to:

be a **leading bilateral chamber** of commerce in Luxembourg

be a mature organisation which provides **quality service**

grow by numbers of members while **provide targeted offer**

Our Values

Business-oriented

Diverse team in every sense

Professional and structured while **driven with passion**






About LPCC

Make new connections, build and expand business relationships:

Through Networking

-  Access to over 70 Corporate Members cooperating with several thousand businesses
-  Access to international board-level business and government decision-makers
-  Access to our high-quality networking and VIP events
-  Support for the import and export industries
-  Interact with well-known international experts
-  Acquire and share knowledge

Gain visibility

-  Promote your business via our newsletter
-  Active promotion through our website and social media
-  Engage as a speaker
-  Become a partner or sponsor of our yearly around
-  14 annual events across both countries

Join LPCC now!

Business Development Consulting for the Luxembourgish Market

As a non-profit organization, the LPCC's primary objective is the bilateral, two-way linking of businesses in Luxembourg and Poland, and we are always on the lookout for new ways of fostering synergies between the two countries.

In response to the emerging interest in supporting companies operating successfully in Poland and looking to expand in Luxembourg, the LPCC is broadening its offer to include business development consultancy.

Your Profile

You are a business owner or manager. Your company has a solid reputation on the domestic market and is either looking to or in the process of expanding abroad. Luxembourg is a potential target market for your expansion. You are looking locally for a network of partners, distributors, and suppliers to represent your business in Luxembourg.

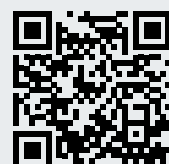
Added Services lub Customised Added Value Services

1. Identification of ideal partner/distributor/supplier profile
2. Local market research, development of sales and presentation
3. Shortlisting of potential partners and database creation
4. Direct communication with potential partners
5. Organization of meetings with potential partners
6. Follow-up with potential partners

The services provided are fully customizable according to your actual business needs.

We are a business-oriented, diverse team made up of professional, passion-driven people looking to support you and your business ventures.
Get in touch and grow with us!

We will make sure you get
the best out of your membership



The LPCC Board



Artur Sosna

President

IN LPCC SINCE 2012

Artur was Director at Berlitz in Kiel/Flensburg/Rendsburg in Germany. After moving to Luxembourg in 2007 he established and headed Berlitz Luxembourg as a Country Manager. He is currently Director and Board Member at MaisonModerne in Luxembourg. Artur was President

of a non-profit organization, JCI Luxembourg. He was a founding board member and is currently an Honorary Member of German-Luxembourg Business Initiative. In 2012 Artur founded the Luxembourg-Poland Chamber of Commerce, which he currently heads as President.



Adam Tymofiejewicz

Vice-President

IN LPCC SINCE 2012

The number one driver to join founders and establish Luxembourg-Poland Business Club (former LPCC) in 2012 was to connect, integrate with and contribute to the Luxembourg business community. During that journey I met fantastic people among both LPCC team members

and our business partners. The journey, contribution and team work enabled me to learn a lot and discover Luxembourg. I believe the creation of this business platform, the bridge between Luxembourg and Poland, was a good way to achieve the primary goal!



Grzegorz Peczkowski

Vice-President, PMO

IN LPCC SINCE 2012

As our chamber just reached an important milestone – 10 years anniversary, and myself being a part of this great community since almost the beginning, therefore I would love to share with you a few personal thoughts about our association.

At the time when we started the main goal for us was to develop well respected, business-oriented hub between Luxembourg and Poland. By participating in dozens of events annually, organized by a different variety of people by culture and nationalities with a great range of skills, we have recognized that we have built much more than just a

business club. Due to the significant engagement of our members and friends, by sharing a common interest to listen and learn about the others, it turned out that LPCC became an exciting social club where we all do have a place to exchange experiences, passions and hobbies.

Now hold on to strong fundamentals of personal relationships, despite everyone's daily assignments, we know that we will continue stretching our initial goals by enjoying working in this team. Thank you to all who have donated their personal time and knowledge to make our chamber such a great place to exceed expectations.



Aleksandra Wróbel

Board Member

IN LPCC SINCE 2012

Our Team



**Bartosz
Jałowicki**

Director
LPCC Poland

IN LPCC SINCE 2012



Bartosz Jałowicki, Poland's former ambassador to Luxembourg and LPCC's honorary member, serves as LPCC's representative in Poland. Bartosz is a graduate of Ludwig-Maximilians University in Munich and he has been holding numerous managerial positions in public administration, in the private sector and in think-tanks – in Poland and in the United States. Throughout his business career, Bartosz has been a member of supervisory boards of publicly traded companies active in the IT sector, real estate, oil exploration, media, electronics, and brokerage services. During his term as Polish ambassador to Luxembourg (2011-2016), he contributed to the establishment of the Luxembourg-Poland Business Club, and he was the first recipient of the "Business Ambassador of the Year" Award. Currently, Bartosz is a "cross-border worker" who regularly commutes between Poland and the Grand Duchy. Please feel free to contact Bartosz to facilitate and advance your business relations in Poland.



**Marta Anna
Andrzejewska**

Director Marketing
& Project Management

IN LPCC SINCE 2019



Being part of LPCC is an exhilarating way to spend working hours all while knowing that your efforts are directly responsible for making the bilateral business relationships. What also brought me to the LPCC was the opportunity to work on many levels simultaneously, using the diverse competencies I have learned so far. There is fundraising, website/social media management, marketing, customer service, direct service, administration, partnership creation, outreach, event planning, reporting, and so much more that has to be done. With a limited staff, it is always all hands on deck. However, a driven passion TEAM of LPCC is a substantial resource in this organisation. This is a good place for someone like me who enjoys a good challenge. It is an excellent way to try out many aspects of the nonprofit world and make an impact as small nonprofits have nowhere else to go but up!



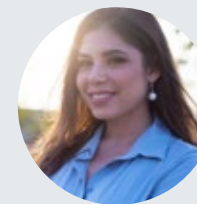
**Paula
Kwiatkowska**

Business
Development
Manager

IN LPCC SINCE 2020



Paula is a trade agent, consultant and translator. Paula's goal is to help companies to grow abroad play a role of intermediary between two companies that have a language and culture barrier, as well as to represent them in different countries of the world. Paula is currently providing services as a self-entrepreneur for the Polish Chamber of Commerce and Industry in France (CCIPF), as well as collaborating with several companies in Poland and France as their representative. She graduated in Linguistics and Translation from the INALCO University in Paris (France). Paula is a Polish national. She speaks English, French and Polish.



**Valeria
Pezzino**

Administrative
Assistant

IN LPCC SINCE 2018



Valeria joined the LPCC in 2018 as an Intern. Since then, she has assisted the Team remotely with multiple tasks, including online media content creation, customer relations, CRM, and organizational tasks.

She speaks Italian, Spanish, English, and Polish fluently, as well as Portuguese and French at an intermediate level.



Oliwia Gertych

Team Assistant

IN LPCC SINCE 2022



**Emilia
Karkoszka**

Assistant

IN LPCC SINCE 2021



Our Team

Former Teammates



**Renata
Niekraś**
Board Member

IN LPCC 2012-2015



I am a Polish national born and grew up in the Kuyavian-Pomeranian area in Poland. I went to a high school Liceum im. Ziemi Kujawskiej in Włocławek, studied Sociology at SGGW and Business at SGH in Warsaw.

My professional career flourishes in the human resources field in Luxembourg. I gained several years of experience in consulting and recruitment of highly skilled senior and executive profiles in the finance sector. I also developed a successful career in the people's operations of international financial companies headquartered in Luxembourg.

In October 2012, together with Iwona Pawelec, Adam Tymofiejewicz and Artur Sosna, we founded the Luxembourg-Poland Business Club. During my three years tenure as a Board Member, I was the leading force in building relations with the Club's partners in Poland and in the organisation of several conferences and events that tightened business relations between both countries. My main achievements, to name just a few, were: triggering discussions on a direct flight connection between Poland and Luxembourg; participation as a representative of the Club in the official state visit of HRH Grand Duke Henri of Luxembourg and Grand Duchess Maria Teresa to Poland; and launch of the Entrepreneurial Woman Workshops, which is the LPBC's flagged project and the initiative closest to my heart.



**Agnieszka
Noel-Druzd**
Board Member

IN LPCC 2018-2020



I was a non-executive board member and helped LPCC with a few projects and conferences, in Luxembourg and in Warsaw (at the Lux Embassy in Warsaw). With my expertise in the financial sector and private banking, I also opened several doors and introduces a few Polish and Luxembourgish companies some of them became members since. I promoted LPCC in Poland and Luxembourg among my professional and private network. I dedicated a lot of time during my engagement with LPCC to making the collaboration greater between both countries and also took part as a speaker or panellist in a few of the great conferences or official missions.

My Polish roots, and before I joined LPCC I had already a great collaboration with the former Ambassador of Luxembourg in Warsaw and started promoting both countries in 2009 and 2010. So, when we met with Artur, it came to me naturally to continue my modest contribution to our Polish – Luxembourg dynamic. Currently, as a founder of a boutique economic advisory firm, I'm collaborating with some entrepreneurs and helping them in their journey by connecting the expertise and know-how of Luxembourg with their needs. I enjoy a lot working with entrepreneurs and when there's a need to connect with Poland, I'm so pleased to see LPCC's spirit for the sustainable growth of Europe and our respective countries. This was always my motivation!



**Iwona
Pawelec**
Lawyer,
Board Member

IN LPCC 2013-2017



I met great people (Artur, Adam, Renata and many others) and I thought that working together on the development of this Club could be an interesting challenge which I would like to undertake together with them.

I was also glad that my work contributes to some extent to tighten ties between Poland and Luxembourg, the countries that are dear to me



**Renata
Plewniak**
Director

IN LPCC 2017-2020



**Anika
Chojnacka**
Independent
Advisory Board

IN LPCC 2018-2020



Former Teammates

20
years

● **NautaDutilh**
AVOCATS
LUXEMBOURG

20 years of
adaptive
thinking

Thank you for sharing our journey



Joanna
Grabowska

Administrative
Assistant

IN LPCC 2016-2018



Opportunity to work with accomplished Polish professionals motivated to promote Polish business in Luxembourg, and as I am a curious person by nature, the possibility to have an insight into Luxembourg's business scene.



Katarzyna
Białek

Administrative
Assistant

IN LPCC 2021-2022



I was looking for Polish organisations based in Luxembourg to support them because I wanted to develop my communication and language skills. I was impressed by LPCC's activity in Grand Duchy, their events and image. That is why I decided to contact LPCC and become its member.



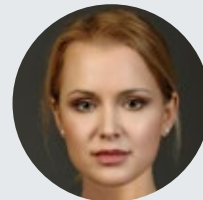
Paulina
Rybak

Administrative
Assistant

IN LPCC 2014-2015



I heard many positive things about LPCC (before LPBC) while I was an intern at the Embassy of Poland and had an opportunity to meet the team. I wanted to learn more about business and earn some experience in terms of business events' organization and digital marketing. During this professional opportunity, I could learn many interesting things about business and business relationship building. I met many great people who are part of the LPCC community. For this 10th anniversary, I wish all the best to the team and members, many beautiful business opportunities between Luxembourg and Poland!



Katia
Ciesielska

Director

IN LPCC 2019-2021



My main motivation was to encourage and facilitate B2B relations between different market players in Luxembourg and in Poland.

Additionally, the LPCC is involved in various projects that are close to my heart, such as The Entrepreneurial Women Projects. I knew that by joining the LPCC I would expand my network and increase my business knowledge. I must say that my expectations were fully met!



Maria
Szczepara

Social Media Manager

IN LPCC 2018-2020



Loredana
Plesca

Event Coordinator

IN LPCC 2019-2020



Jarosław
Kozluk

Intern

IN LPCC 2020-2021



Former Teammates

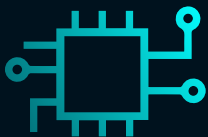
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and knowledge

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Mr. Piotr Wojtczak

Ambassador of the Republic of Poland
to the Grand Duchy of Luxembourg

I would like to warmly congratulate the LPCC on 10 years of its prosperous activity. The success of your project is reflected among others in the fact that the LPCC is the first of the bilateral chambers of commerce in Luxembourg to have achieved a full accredited status.

Within 10 years of its existence the LPCC has managed to create a valuable and recognisable brand in the business circles of both countries, not only thanks to its flagship events, such as the three Luxembourg-Poland Business Conferences so far, the annual Business Summer Party or the Entrepreneurial Woman Project. It should be emphasized that the continuous efforts to facilitate Polish-Luxembourg economic cooperation have resulted in more than 16,000 subscribers, organization of more than 140 events and the recent establishment of a new LPCC office in Warsaw, Poland. Such promising results are due to the unwavering commitment of the association's founders and members which we deeply appreciate. Your involvement irrefutably proves that you are truly passionate about fostering the business links between Luxembourg and Poland and sets an example to follow.

On behalf of myself and my colleagues, I thank you for our fruitful cooperation up to this point and I hope that the coming decades will enable the LPCC to continue to expand its activities and bring even more satisfaction to its members. This is my best wish for you, for our countries and for myself.

News



Mr. Paul Schmit,

Ambassador of the Grand Duchy
of Luxembourg to the Republic of Poland

It is a great honor to address some words on the occasion of the 10th anniversary of the Luxembourg-Poland Chamber of Commerce (LPCC). I must admit, that I was aware of its existence, long before I took the position of the Ambassador of the Grand Duchy of Luxembourg in Warsaw in September 2020, and of course, I have heard a lot about Mr Artur Sosna – its creative founder and Chairman.

I was really impressed by the activity of LPCC and the common projects carried out in coordination with the Embassy of Luxembourg in Warsaw. I was very glad then to continue this cooperation, as I have always been convinced that the economic diplomacy has been crucial for the daily activities of diplomatic missions.

Governments and taxpayers have a right to expect that diplomatic personnel and civil servants would add value to the economy and promote economic interests of their countries. The economic diplomacy as a tool trying to bridge the gap between culture and commerce should result in a win-win situation in order to contribute to the development of bilateral trade relations. This constitutes a difficult task. The Embassy of Luxembourg in Warsaw, fortunately having a constant and effective support by the Luxembourg-Poland Chamber of Commerce (LPCC), and its counterpart in Poland, the Polish-Luxembourg Chamber of Commerce (PLIG), is capable of fulfilling this task. Together we seize of the huge potential residing in bilateral relations between Luxembourg and Poland. Together we inspire cooperation of economic actors from both countries in the financial, logistics, space, environmental technologies and industry sectors. Thus, we create a mutually beneficial business atmosphere for Luxembourg and Poland. I am fully convinced that despite of the fact that we are both rather small, together we can also come up with positive developments for both countries.

On the occasion of this jubilee, I wish to the Luxembourg-Poland Chamber of Commerce and its staff as well as to the Embassy, that we continue this fruitful cooperation seizing new opportunities for a better future of Luxembourg and Poland.

Why to invest in Luxembourg



About

Luxembourg is **one of the smallest (2,586 km²) countries in Europe**. Yet Luxembourg's export of goods and services is the highest in the world relative to its GDP, and the country is the **5th most global economy in the world**. Luxembourg has a great **geographic position in Europe** and connexions with important international hubs. Foreign investors in Luxembourg can choose from a wide range of **business possibilities**. Luxembourg is known as a **solid and appreciated financial business hub** that allows the development of many international entrepreneurs. Having an international perspective in decision-making is as natural for company executives as for politicians and government officials.

GDP	GDP GROWTH	GDP PER CAPITA	TRADE BALANCE/GDP
\$63B	2,3%	\$104,100	5%



FINANCIAL CENTRE The financial centre gained momentum in the 1970s, replacing the steel industry as the driving force of the Luxembourg economy. Today it is characterised by its international dimension, its high degree of diversification, its capacity for innovation and its stability. **FINANCIAL CENTRE BANKS** The country is home to 124 banks.



INVESTMENT FUNDS Almost 4,000 investment funds manage net assets totalling over EUR 6 trillion.



FINANCIAL SECTOR PROFESSIONALS (FSPS) The size of this category of companies specialising in non-banking financial operations is growing in Luxembourg owing to the increasing popularity of outsourcing within the financial sector. Nearly 300 FSPs employ in excess of 15,400 people in Luxembourg.



FINTECHS The strength of Luxembourg's financial market makes it the natural location for developing a fintech startup. It is a fast-growing sector. At the start of 2019, there were around 190 fintech companies, a majority of which work in the investment and fund areas, or in payment solutions.



INSURANCE COMPANIES Around 100 insurance companies and almost 200 reinsurance companies have been certified by the Commissariat aux Assurances, the market regulator in Luxembourg.



COMMISSION DE SURVEILLANCE DU SECTEUR FINANCIER (CSSF) The Commission de Surveillance du Secteur Financier is a public institution that supervises professionals and products in the financial sector in Luxembourg.



THE ICT (INFORMATION AND COMMUNICATION TECHNOLOGIES) services sector has grown faster than the Luxembourg economy as a whole. It expanded by 24% between 2010 and 2016. ICT specialists represent 4.6% of Luxembourg's domestic employment, compared with 3.5% on average in Europe (2015 figures).



Luxembourg's **EXCELLENT LOGISTICS INFRASTRUCTURE** helped the country secure second place out of 160 countries in the World Bank's Logistics Performance Index in 2016. Furthermore, Luxembourg is committed to an administrative simplification strategy, which is having a positive impact on logistics activities. With excellent connections to global markets, Luxembourg is now considered an ideal operational base for high-value-added logistics activities.



AIR CARGO Luxembourg's air cargo centre is the 6th largest in Europe, with an annual handling capacity of 1.2 million tonnes of airfreight.



RAIL/ROAD TRANSPORT Luxembourg recently created a multimodal logistics centre, enabling freight containers to be transferred directly from trains to trucks, and vice versa. The CFL Multimodal centre is located in Bettembourg, in the south of the country.



INLAND WATERWAY AND MARITIME TRANSPORT Although Luxembourg does not have a seafront, the Grand Duchy has its own fleet of ships flying the Luxembourg flag. 335 shipping companies are registered in Luxembourg, offering one of the most modern fleets.



Luxembourg's **BIOMEDICAL ECOSYSTEM** is led by a young, highly dynamic research community whose scientific excellence is recognised in key strategic fields such as cancer, immunology and neurodegenerative diseases. The Integrated BioBank of Luxembourg (IBBL), a key pillar of the biomedical research infrastructure, provides support to the Luxembourg Institute of Health (LIH) and the Luxembourg Centre for Systems Biomedicine (LCSB), part of the University of Luxembourg.



THE TOURISM INDUSTRY, which is experiencing constant growth thanks to the proactive policies of successive Governments to support and promote tourism, represents 6.5% of Luxembourg GDP and directly or indirectly employs 20,000 people. Within this industry, the MICE sector (Meetings, Incentives, Conferences and Exhibitions) is also seeing significant growth and has become a key priority of the Government's tourism policy. The economic benefits per overnight stay are on average three times higher in business tourism than in leisure tourism.

POPULATION

UNEMPLOYMENT

PUBLIC DEBT/GDP

INFLATION

650 000+

5.8%

23%

2.1%

Why to invest in Poland



About

Poland is a country in Central Europe. It is divided into 16 administrative provinces called voivodeships, covering an area of 312,696 km². Poland has a population of over 38 million and is **the fifth-most populous member state of the European Union**. Warsaw is the nation's capital and largest metropolis. Other major cities include Kraków, Łódź, Wrocław, Poznań, Gdańsk, and Szczecin. Poland is a developed market and a middle power; it has **the sixth largest economy in the European Union** by nominal GDP and the fifth largest by GDP (PPP). It provides very **high standards of living, safety and economic freedom**, as well as free university education and a **universal health care system**.

GDP

\$525B

GDP GROWTH

4,7%

GDP PER CAPITA

\$13,800

TRADE BALANCE/GDP

0.3%



THE POLISH PHARMACEUTICAL AND BIOTECHNOLOGICAL INDUSTRY has a very attractive offer. The Polish pharmaceutical market is the 6th in the European Union. Half of all biotechnological companies implement innovative projects. A big advantage of this industry is well prepared staff. Polish pharmaceutical products are a guarantee of innovation and high quality.



POLISH YACHTS AND BOATS are very attractive and known all over the world. Their exports have tripled since 2009 each year. Shipyards build 22,000 yachts and boats of various lengths 95% of which are exported. Polish yachts and boats are synonymous with innovation in high quality at competitive prices Poland is your this partner.



THE IT INDUSTRY is one of the leading innovators in Poland's exports. The IT industry has almost doubled since 2009. Poland is the world's fourth largest video game exporter. The competencies and creativity of Polish software developers are well known and valued. Polish IT products and services are a guarantee of high quality and flexibility.



THE FURNITURE INDUSTRY offers a broad and attractive range of products. Poland is the world's third largest furniture exporter. Half of the Polish companies sell their products abroad. Manufacturers understand the necessity of meeting high standards and customer expectations. Polish furniture is synonymous with high quality and attractive design.



THE AIRCRAFT PART INDUSTRY offers very attractive and innovative products. Poland is the world's 10th largest exporter of car parts. Companies from the aviation industry sell their products for over 2 billion euros. Fast growth is visible in the Polish drone market. Polish car and aircraft parts are a guarantee of high quality.



THE COSMETIC INDUSTRY can offer an attractive and broad range of top quality products. The value of the Polish cosmetic market is the sixth biggest in Europe. Every other cosmetic manufacturer in Poland is exported. A significant advantage of this industry is its professional staff. Polish cosmetics are a guarantee of high quality.



THE MACHINERY AND EQUIPMENT INDUSTRY has an attractive product offer which includes motors of different power construction any machinery and agricultural equipment. Exports in this industry have almost doubled since 2009. Companies are more and more willing to invest in developing innovative products. Polish machinery and equipment is a guarantee of high quality.



THE CONSTRUCTION INDUSTRY had an attractive product offer. Exports in this industry have doubled since 2009. Over 200,000 companies offer a wide range of products. When it comes to export, Poland specialises in window and door joinery. Steel structures also make up a large part of exports. Polish building materials are a guarantee of the highest quality.



THE HEALTH PROMOTION INDUSTRY in Poland has a very attractive aim at a wide audience. Each year about 400,000 Asians from abroad used Polish services. They visit mainly health resorts spas and wellness centres in specialist hospitals. A big advantage of modern hospitals is thoroughly trained staff in a low cost of medical procedures. Polish health-promoting services are well known and valued all over the world. Their exports have increased by 250% since 2009. The Polish food market ranks 8th in Europe. Sweets, juices, dairy products, cereal products and pasta are the most popular. Polish products are a guarantee of a great taste and high quality.

POPULATION

UNEMPLOYMENT

PUBLIC DEBT/GDP

INFLATION

38.4M

4.9%

51%

2%

LPCC Advisory Board Members



Marie Laure Goeres
Deputy General Manager
Goeres Group Luxembourg



Serge Krancenblum
Executive Chairman
IQ EQ Group



Raymond Krawczykowski
Tax Leader
Deloitte Luxembourg



Prof. Dr Franck Leprévost
VP Organization
& Intl. Relations
University of Luxembourg



John Parkhouse
Managing Partner
PWC Luxembourg



Konrad Staniecki
CFO and Board Member
at Axa Luxembourg
and Axa Wealth Europe



Cindy Tereba
Director at Chamber
of Commerce, Luxembourg



Jean-Marc Ueberecken
Managing Partner
Arendt & Medernach



Josée Weydert
Managing Partner
NautaDutilh Avocats
Luxembourg S.à r.l.



Paweł Wróblewski
Partner
PWC Luxembourg

LPCC Honorary Members



Paul Schmit
**Ambassador of Luxembourg
to Poland**



Piotr Wojtczak
**Ambassador of Poland
to Luxembourg**



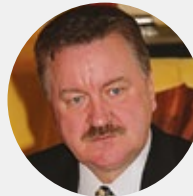
Conrad Bruch
**Former Ambassador of
Luxembourg to Poland**



Bartosz Jałowiecki
**Former Ambassador
of Poland to Luxembourg**



Georges Faber
**Former Ambassador
of Luxembourg to Poland**



Dr Donat Jagiello
**Director
Colmet, Luxembourg**

LPCC Experts



Bruno Bagnouls
AlterDomus
Head of Sales
and Relationship Manager



Patrick Berg
Domaines Vinsmoselle
Expertise area: Development,
Marketing, Management



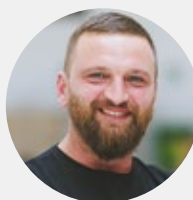
Natalia Bernardini Zurawska
EY
Expertise area: Financial transfer
pricing, Valuation, Financial
and accounting advisory,
Private Equity & Real Estate



Olivier Bertrand
EY Luxembourg
Expertise area: International Tax,
Expertise area Private Equity, Funds



Przemysław Bielicki
Royalton Partners
Expertise area: Private equity, real
estate, infrastructure investing;
structuring of private funds



Filip Maksymilian Bloch
Hotailors
Co-Founder & CEO
Expertise area: sales and
hotel industry, new technologies
driving the travel industry, startups



Antoine Clasen
Bernard & Massard
Expertise area: wine, crémant,
sales and marketing



Neil Cocker
Tomorrow Street
Expertise area: procurement,
supply change management,
product develop



Jean-Luc Dascotte
Strelia
Partner



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ATOZ Tax Advisers
Expertise Area: International
taxation, funds structuring,
private equity, real estate.



Eric T. Engelmeyer
Société Générale Private Banking Luxembourg
Expertise area: area Private Banking – Wealth Management – Wealth Structuring – Financing – Philanthropy



Jean-François Faucher
XBS Group
Expertise area: logistics, aerospace and defence industries



Richard Fauvel
ATOZ Tax Advisers
Expertise Area: Corporate Implementation



Krzysztof Gogol
WealthArc
Expertise area: Wealth Management Software



Anja Grenner
TMF
Head of Sales Fund Services Luxembourg



Cedric Haas
ACL
Expertise area: Marketing/ Communication



Paweł Hermeliński
CMS Luxembourg
Expertise area: M&A, joint venture transactions, structuring and restructure of corporate group



Wojciech Kądziołka
InPost
Spokesperson



Janine Kewerkopf
Luxair Luxembourg Airlines
Expertise area: Sales management



Christoph N. Kossmann
IQ-EQ
Expertise area: Corporate Administration, Global Accounting & Consolidation, Fund Administration



Piotr Kozikowski
PWC
Expertise area: private equity, real estate, international tax, funds



Wojciech Kowalczyk
Attorney at law – Senior associate
Expertise area: Mergers&Acquisitions, Real Estate, Corporate Advisory, Asset Management



Raymond Krawczykowski
Deloitte
Expertise area: Tax & Consulting



Łukasz Małecki
AlterDomus
Associate Director



Luc Maquil
MAQIT

Expertise area: IT specialist in Enterprise Architecture, IT Governance, Risk Management, and IT Compliance



Tamas Mark
IQ-EQ Luxembourg
Client Director and Head of Real Estate



Marcin Mirek
ZET Transport

Expertise area: transport, logistics, account management



Anne Morel
Bonn Steichen and Partners Luxembourg

Expertise area: Employment Compensation & Benefits, Data Protection & Privacy, AML Compliance, Intellectual Property & General Commercial, Litigation



Anna Olejarz
BIL

Expertise area: Business Developer



Katarzyna Ozga
Iris Group
General Manager



Francis Parisi
PwC
Managing Director



Małgorzata Podrecka
CANPACK S.A.
Expertise area: Legal, Compliance, Sustainability and PR



Mateusz Pondel
AQTEEV

Expertise area: Recruitment, Talent Acquisition, Executive Search



Kasia Radziszewska
Founder Prokids SARL and CEO at IMMI SARL Management

Expertise area: Marketing and Development



Tad Robinski
KR Group
Managing Partner and CEO



Sabine Said
Momentum S.C.A.
Executive Vice President



Paweł Sujecki
Proservice Finteco Group
President of the Management Board



Christian Tailleux
LGL Corporate Services Luxembourg
Managing Director
Expertise area: Domiciliation & Management Services



Jean-François Trapp
Baker McKenzie
Partner and Co-Head of
the Real Estate Department
and the Banking&Finance



Inna Uwarowa
In-Space Services
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Space system engineering,
New space*



Jean-Marc Ueberecken
Arendt & Medernach



William R. Watson
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Paweł Wróblewski
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Monika Wójcik
TMP Group Poland



Piotr Zaczek
Q Securities
Luxembourg Country Head
Expertise area: AIF Depositary



Agnieszka Zając
Odgers Berndtson Luxembourg
Managing Partner

LPCC Members



alterDomus*

akd

AMPLEXOR



AUDYTORIUM



Baker
McKenzie.



BOSON
ENERGY



BROWN =
BROTHERS
HARRIMAN



CFL multimodal



C/M/S
Law. Tax

Deloitte.

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**DOMAINES
VINS MOSELLE**
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in Medicine & Dentistry
Luxembourg

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Luxair

The Luxembourg-Poland Business Conference



It is the first conference exclusively focusing on the Luxembourgish and Polish markets, and the synergies they produce through common growth strategies. Joining the conference means having access to a wealth of fresh market insights, industry forecasts, and a network of business players of a given industry.

About

- Launched in 2018 for the first time for 300 guests
- An annual international conference focused mainly on the bilateral cooperation between Luxembourg and Poland
- The aim of the conference is to gather the experts, professionals, researchers, and other market players of a specific industry
- Organized annually at the end of November or the beginning of December
- The location of the event alternates between Luxembourg and Poland every year
- The half-day conference features an agenda of speeches and interventions of key industry exponents and discussion panels with experts.

Past Editions

- 2018 – Fintech and Regtech (Luxembourg)
- 2019 – Partnership in Space Business (Warsaw)
- 2021 – Future of logistics. Digital Strategy and Initiatives in Luxembourg & Poland (Luxembourg)

The Spring **Business Lunch**



The Spring Business Lunch is a traditional event organized every year around March. We interview an outstanding business personality. It is a closed and by-invitation-only event dedicated to our Corporate Members and carefully selected special guests.

The aim of the event

- To present one or maximum of two inspiring personalities highly involved in the business relations in both countries

The Sponsorship includes

- One newsletter announcement plus at least one reminder – each time over 16.000 contacts
- Event itself with a selected public of up to 120 participants
- Possibility of distributing/displaying brochures, flyers, banners, etc.
- Possibility of delivering a personalized introduction speech

AN EXCLUSIVE EVENT

The Summer Business Party

Inauguration of the warmest season in true business spirit

The Summer Business Party is a closed event held once per year exclusively for our Corporate Members. This exclusive event takes place at the Residence of the Polish Ambassador in Luxembourg. This is an occasion to acknowledge and celebrate the mutual efforts of diplomacy and business, both responsible for bridging cultural differences and bringing people together.

The aim of the event

- To present a Polish region to a wider public in Luxembourg
- Opportunities in this region, companies coming from the area which can be presented, promote their products and the investment possibilities like e.g. Special Economic Zones

The Polish Region and Company Sponsorship includes

- One newsletter announcement including at least one reminder – each time over 16.000 contacts
- The event itself with up to 120 selected guests.
- Possibility of distributing/displaying brochures, flyers, banners, etc.
- Possibility of delivering a personalized introduction speech
- Possibility of presenting Polish region (15-minutes presentation) and company (5-minute presentation)

In 2018, starting with the Kujawsko-Pomorskie Region, we established a tradition of presenting year by year all the 16 Polish regions, their economic power and business potential.



Entrepreneurial Woman Project

Empowering women and embracing business opportunities



History and Mission

- Established in 2014 by the Luxembourg-Poland Chamber of Commerce with the support of the Ministry of Economy, the Polish Embassy in Luxembourg and the Luxembourgish Embassy in Poland
- The series of workshops is addressed to English speaking women of all nationalities
- The training is focused on helping the participants understand the processes, challenges, risks as well as rewards of starting and successfully running their own business in Luxembourg

Results

- Over 100 creative and ambitious ladies apply to take part in the project each year. To provide the optimal learning experience the LPCC selects up to 30 participants for each edition
- 3-7 new businesses are launched in Luxembourg each year as a direct or indirect result of the project

The Luxembourg-Poland Chamber of Commerce aims at creating long-lasting and mutually beneficial relationships with young entrepreneurs, partners, and professional advisers. LPCC is also working with multiple supporters and experts in business development and law. The entrepreneurial network is constantly expanding giving countless opportunities for business connections.

Areas of Study and Structure of Workshops

All our business training sessions include presentations from experts in their fields, real-life case study examples and work activities. During around 50 hours of workshops with ~12 professional trainers coming from different business and law sectors, the participants learn how to create, develop and conduct their new and existing businesses (Subjects: Generate and assess business ideas / Develop creative problem-solving skills required in entrepreneurial businesses / Create a business model canvas and business plan / Analyse market opportunities / Develop a business model and competitive strategy / Obtain a business license in Luxembourg / Raise money from venture investors / Make a professional investor presentation / Recognize the business entities in Luxembourg / Fulfil tax obligations / Establish your successful business network in Luxembourg).

The workshops are held over six full Saturdays in the fall in Luxembourg City, starting on the last Saturday of September.

The Grand Finale usually takes place at Arendt House, Kirchberg, on the first Monday evening after the workshops end. Upon successful completion of the program the participants receive their diplomas, and the winners of the Best Business Idea Presentation are announced by sponsors.

All participants are offered a free private membership at the LPCC for a full year.

Final Presentation – Best Business Idea Presentation

On the last day of training with the skills acquired during the workshops, the participants present their business ideas in a form of a short presentation. The presentations are judged on the uniqueness of the idea among others, knowledge of the targeted market and the effectiveness of the pitch.

Participants stand a chance to win generous prizes from the sponsors.

Benefits

By the end of the workshops, you will gain:

- A network of businesswomen to support you throughout your entrepreneurial journey
- The knowledge skills to navigate the business environment in Luxembourg
- The confidence to pursue your objectives

LPCC Meet-ups

LPCC Meet-ups are organized every last Thursday once a month. The event gathers up to 80 participants. Meet-ups are dedicated to an open audience, but only LPCC Corporate Members are given the opportunity to present their company. Joining the LPCC Meet-up as the main actor would increase your profile and thus bring your business more potential clients and partners, products and solutions.

The aim of the event

- To showcase our Corporate Member(s) to a greater public through company presentations held on the day of the Meetup (followed by Q&A sessions)
- To help grow the business of our Corporate Members through networking

Promotion of the event

- Through LPCC website, written invitation, newsletter (over 16.000 contacts) and LinkedIn summary post afterwards
- The sponsor has the possibility of distributing marketing materials: brochures, flyers, gadgets, banners, etc.

Benefits of becoming a sponsor

Fantastic opportunity to share knowledge on specific topics. A great way for your company to put expats residing in Luxembourg and the Grand Region in direct contact with you. Grow your business with LPCC!

Get in touch with us and **connect with potential customers effectively.**



**We would like
to thank
our Partners**
for 10 years of
cooperation with us
on various projects



GRAND-DUCHÉ DE LUXEMBOURG
Ambassade en Pologne



THE GOVERNMENT
OF THE GRAND DUCHY OF LUXEMBOURG
Ministry of the Economy





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