



## Luxembourg-Poland Business Conference

## Partnership in space business

#### **Conference Guide**

5 December 2019 | Luxembourg Embassy in Warsaw



#### Luxembourg-Poland Business Conference Partnership in space business

HONORARY PATRONAGE:

Ministry of the Economy of the Grand Duchy of Luxembourg Ministry for Economic Development of the Republic of Poland

## The aim of the conference

#### to review

the state of bilateral cooperation

#### to bring together

companies and experts from the space industry, as well as from the finance and public sectors from Luxembourg and Poland in order to discuss issues related to the development of the space technology as a long-term activity, which however has potential of a short-term implementation in the marketplace

#### to be a great opportunity

for Luxembourg and Polish actors from the space sector to exchange their views and experiences and to find partners for cooperation













PARTNERS













## Introduction

by the Ambassador of the Grand Duchy of Luxembourg to the Republic of Poland,

#### **Mr. Conrad Bruch**

Let me start by warmly congratulating the Luxembourg-Poland Chamber of Commerce (LPCC), a highly dynamic and successful team, which has succeeded in record time to establish itself as a business bridge between Luxembourg and Poland. If LPCC would not exist already, it would have to be invented urgently. Together with its sister organization Polsko-Luksemburska Izba Gospodarcza (PLIG) in Poland, LPCC has become an indispensable partner for the Luxembourg Embassy in Warsaw and our own efforts at economically promoting Luxembourg in Poland.



As we all know, **diplomacy is very much about contacts and networking**. I should add that this is even more the case for economic diplomacy. For a small institution like the Luxembourg Embassy in Warsaw, it is highly valuable to be able to use the contacts of both LPCC and PLIG for our own work. In fact, both bilateral Chambers of Commerce have become a force multiplier for us. Thanks to LPCC and PLIG, we are in a much better position to help in developing business ties between in Luxembourg and Poland.

I am very much looking forward to 5 December 2019, when we will host at the Luxembourg Embassy in Warsaw our joint Second Luxembourg-Poland Business Conference on the subject: "Luxembourg-Poland Partnership in Space Business". A very impressive number of (wo-)man-hours have gone into the preparation of this high-level conference, which is the first of its kind. All those who have contributed – in both Luxembourg and Poland – to the preparation of this event, **deserve our warmest thanks**.

The conference logically follows from the signing on 12 October 2018, by the Grand Duchy of Luxembourg and the Republic of Poland, of a Memorandum of **Understanding to start bilateral cooperation on space activities with particular focus on the exploration and utilization of space resources**. The signatories were the Luxembourg Vice-Prime Minister and Minister of the Economy, Mr. Étienne Schneider, and the Polish Minister of Entrepreneurship and Technology, Mrs. Jadwiga Emilewicz.

I am confident that our conference will be a great opportunity for Luxembourg and Polish actors from the space sector to exchange their views and experiences and to find partners for cooperation.



Na zakończenie chciałbym jeszcze raz pogratulować LPCC i złożyć najlepsze życzenia dalszych sukcesów. Z niecierpliwością czekam na kontynuację naszej znakomitej współpracy w służbie rozwoju więzi gospodarczych pomiędzy Luksemburgiem a Polską.



### **Agenda**

8:30-9:00 Registration. Coffee and refreshments

9:00-9:30 Introduction

Welcome by **H.E. Mr. Conrad Bruch**, Ambassador of the Grand Duchy of Luxembourg to the Republic of Poland / Welcome by **Mr. Artur Sosna**, President of the Luxembourg Poland Chamber of Commerce (LPCC) / Welcome by **Mr. Krzysztof Bramorski**, Honorary Consul of the Grand Duchy of Luxembourg in Lower Silesia, President of the Poland Luxembourg Chamber of Commerce (PLIG) / Keynote speech by **H.E. Mr. Etienne Schneider**, Vice-Prime Minister and Minister of the Economy of the Grand Duchy of Luxembourg / Keynote speech by **H.E. Mrs. Jadwiga Emilewicz**, Minister for Economic Development of the Republic of Poland

9:30-10:45 SCIENCE AND TECHNOLOGY PANEL

Panelists (in alphabetical order):

Mrs. Joanna Baksalary, ITTI

Mr. Jędrzej Kowalewski, Founder and Chief Executive Officer, Scanway

Mrs. Inna Uwarowa, CEO, In-Space Services

Mr. Mateusz Wolski, President, PIAP

Moderation: Mr. Radek Grabarek, Founder, We Need More Space

**10:45-11:15** Short presentations by academic institutions

11:15-12:45 STRATEGY AND INVESTMENT PANEL

Panelists (in alphabetical order):

Ms. Sarah Fleischer, Economic Advisor, Luxembourg Space Agency (LSA)

Mr. Błażej Gładysz, Senior Associate, Arendt and Medernach

Mr. Gareth Keane, Partner, Promus Ventures

Mr. Sebastian Straube, Founder and Chief Executive Officer, Interstellar.ventures

**Moderation: Mr. Fabrice Testa**, Chief Executive Officer, Luxembourg Space

Tech Angels

12:45-13:00 Conference Summary and Conclusions

**13:00-15:00 Networking** luncheon reception

# Conference **Special Guests**



**Etienne Schneider**Deputy Prime Minister
and Ministry of the Economy,
the Grand Duchy of Luxembourg



Conrad Bruch
Ambassador of the Grand
Duchy of Luxembourg
to the Republic of Poland



Jadwiga Emilewicz
Minister for Economic
Development,
the Republic of Poland



**Piotr Wojtczak** Ambassador of the Republic of Poland in Luxembourg



## Conference Panelists and Moderators

#### Science and Technology Panel

M O D E R A T O R



Radek Grabarek
Founder of We Need More Space

Tech journalist, for many years he explained the complexities of information technology – first at Gazeta.pl, and then in Barcelona's startups. Always fascinated with astronomy, space exploration and astronautics. Founder of We Need More Space news website, where he shares his passion to space and explains secrets of the universe. Organizer of popular science meetups all around Poland: Warsaw, Cracow, Szczecin & Łódź.

PANELISTS



**Joanna Baksalary, Ph. D.** Head of the Space Area, (ITTI) Sp. z o.o.

Joanna Baksalary graduated in 2006 obtaining her M.Sc. in applied informatics from the Adam Mickiewicz University, Poznań, Poland. Six years later she obtained her Ph.D. in quantum computing from the same university. Since 2006 she worked at ITTI Sp. z o.o. as a project manager and researcher and in 2014 she became the head of the space area. Joanna participated in a number of national and international projects, inter alia for the European Space Agency and European Commission.



**Inna Uwarowa**CEO, In-Space Services Sar

Inna Uwarowa graduated with a master's degree from the Faculty of Power and Aeronautical Engineering at Warsaw University of Technology. For 2,5 Inna was the first manager of ESA ESERO-Poland at Copernicus Science Centre. Since 2012 Inna has been the project manager of the student satellite project "PW-Sat2", which had been launched into orbit in 2018. Since 2015 had been a business development manager at Future Processing and a part of technical authority at FP Space consortium. Currently she's leading In-Space Services in Luxembourg.



**Jędrzej Kowalewski** CEO, Scanway Sp. z. o.o.

CEO and founder of Scanway company, which focuses on optical payloads for science, aerospace and industry. Innovator of several space measurement solutions such as DREAM experiment measurement method. Space community enthusiast. Specialist in the space industry and remote measurement systems. Together with Scanway, he is currently implementing ScanSAT – microsatellite to demonstrate multispectral high-resolution imaging and laser telecommunication capabilities in one agile space optical payload.

**Mateusz Wolski** Managing Director, PIAP Space Sp. z o.o

He is president of the PIAP Space board – a Polish aviation and aerospace sector company specializing in the field of robotics and technological instrumentation for the production and testing of satellites (MGSE). The company is working for clients such as Thales Alenia Space, Airbus, OHB, ESA and DLR.



## Conference Panelists and Moderators

#### Strategy and Investment Panel

M O D E R A T O R



**Fabrice Testa**Co-Chairman, Luxembourg Space Tech Angels (LSTA)

Fabrice is an exponential thinker, futurist, tech entrepreneur, business angel, trusted advisor, public speaker and sought mentor who successfully founded, co-founded or participated in the launch of multiple companies which created hundreds of jobs and generated multi-million revenues. He is the Co-Chairman of the Luxembourg Space Tech Angels association, and a Senator representing Luxembourg at the World Business Angels Investment Forum. Fabrice is an Aerospace Engineer with several complementary studies in Economics from MIT and Berkeley.

P A N E L I S T S



**Sarah Fleischer**Economic Advisor Luxembourg Space Agency (LSA)

Sarah Fleischer is the Economic Advisor at LSA. She is developing new financial solutions to meet the needs of the growing space ecosystem in Luxembourg, such as the forthcoming Space Fund. Before joining LSA, Sarah Fleischer was co-founder of two startups. She led her university's first Hyperloop team, which won Elon Musk's SpaceX Hyperloop Pod competition for four consecutive years. Sarah Fleischer studied Mechanical Engineering at the Technical University of Munich and finished her Master's Degree at Harvard Business School



**Blazej Gładysz** Senior Associate Corporate Law, M&A, Arendt & Medernach SA

Błażej Gładysz is a Senior Associate in the Corporate Law, M&A practice of Arendt & Medernach. He focuses specifically on the sector of space, telecommunications and new technologies. Prior to joining Arendt & Medernach, he worked in the legal department of SES Astra in Luxembourg. Błażej is also a member of the Space Generation Advisory Council. He holds a master's degree in Space and Telecommunications Law from the University Paris Sud and a degree in European Law from the University Paris I Panthéon-Sorbonne. Languages: English, French and Polish.



**Gareth Keane**Partner, Promus Ventures

Gareth Keane is a Partner with Promus Ventures, splitting his time between the San Francisco Bay Area and Europe. Promus funds companies shaping the future in areas like robotics, Al/ML, space, and synthetic biology. Prior to joining Promus Ventures, he worked at Qualcomm Ventures. Gareth has an MBA from The Wharton School of The University of Pennsylvania, and he holds a PhD in Electronic Engineering from The Queen's University of Belfast (UK) and a BE in Electronic Engineering from the National University of Ireland, Galway. Gareth is also a Kauffman Fellow.



**Sebastian Straube**Founder and CEO of Interstellar Ventures

Sebastian is dedicated to grow the global New Space Ecosystem by supporting entrepreneurs in the creation of new ventures and markets for the In-Space Economy. He is a business mentor in leading international technology startup acceleration programs like MIT Enterprise Forum Warsaw and Singularity University Ventures in Mountain View. Before Interstellar Ventures, he served as the Chairman of the Responsible Business Institute and was a Member of the Responsible Investments Working Group, established by the former President of the European Council, Donald Tusk.

#### About the LPCC

The Luxembourg-Poland Chamber of Commerce (LPCC) was established in 2012 in the Grand Duchy of Luxembourg as a non-profit organization in order to strengthen business relations between Poland and Luxembourg.

Currently, the LPCC has over 60 corporate and over 40 private members, thus being one of the biggest chambers of commerce in Luxembourg. Each year the LPCC organises about 12 business events, most in Luxembourg, with some held in the Embassy of the Grand Duchy of Luxembourg in Warsaw, Poland.





#### The LPCC Board



Artur Sosna President

Adam Tymofiejewicz Vice-President

**Grzegorz Peczkowski**Board Member

**Aleksandra Wróbel** Board Member

#### Our Team



Renata Plewniak Director



Marta Andrzejewska Senior Project Manager



Valeria Pezzino Administrative Assistant



Maria Szczepara Social Media Manager



Loredana Plesca Event Coordinator



Anika Chojnacka Independent Advisory Board



**Agnieszka Noel-Druzd** Independent Advisory Board

### The LPCC Advisory Board Members



Paweł Wróblewski Partner, KPMG



Marie-Hélène Massard CEO AXA, Luxembourg



John Parkhouse Managing Partner, PWC Luxembourg



Jean-Marc Crepin Managing Partner, Brown Brothers Harriman, Luxembourg



Jean-Marc Ueberecken Managing Partner, Arendt & Medernach



Jeannot Erpelding
Director International
Affairs, Chamber of Commerce,
Luxembourg



Prof. Dr Franck Leprévost VP Organization & Intl. Relations University of Luxembourg



Dr Donat Jagiello Director, Colmet, Luxembourg



Marcel Goeres
President Goeres Group,
Luxembourg



Raymond Krawczykowski
Tax Leader, Deloitte,
Luxembourg



### LPCC Honorary Members



Conrad Bruch Ambassador of Luxembourg to Poland



Bartosz Jałowiecki
Former Ambassador
of Poland to Luxembourg



Georges Faber
Former Ambassador
of Luxembourg to Poland

### The LPCC Experts



Fryderyk Rdultowski

Docler Holding Luxembourg

Expertise area: Finance



Inna Uwarowa CEO, In-Space Services Expertise area: Space industry, Space system engineering, New space



Jean-Marc Ueberecken
Arendt & Medernach



William R. Watson Value4Capital



Raymond Krawczykowski **Deloitte**Expertise area: Tax & Consulting



Anna Stolarz Winged IT Expertise area: IT Recruitment



Krzysztof Gogol WealthArc Expertise area: Wealth Management Software



Paweł Wróblewski KPMG Expertise area: Alternative Investments (Real Estate, Private Equity, Infrastructure)



Piotr Kozikowski PWC Expertise area: private equity, real estate, international tax, funds



Antoine Clasen Bernard&Massard Expertise area: wine, crémant, sales and marketing



Christian Tailleur Totalserve Expertise area: Domiciliation & Management Services



Przemysław Bielicki Royalton Partners Expertise area: Private equity, real estate, infrastructure investing; structuring of private funds



Patrick Berg
Domaines Vinsmoselle
Expertise area: Development,
Marketing, Management



Paweł Hermeliński
Dentons, Luxembourg
Expertise area: corporate, mergers
and acquisitions, private equity,
cross-border transactions



Márton Fülöp

Docler Holding Luxembourg

Expertise area: IT, Startups,

Recruitment and Project

Management



Marcin Mirek **ZET Transport**Expertise area: transport,
logistics, account management



Elisabeth Kempa Counsel Expertise area: Intellectual Property & General Commercial, Litigation



Catharina Biver Sparx Factory Expertise area: Executive Coach, Training Facilitator, Team Builder and Workshop Designer



Christoph N. Kossmann
IQ-EQ
Expertise area: Corporate
Administration, Global Accounting
& Consolidation, Fund Administration



Monika Zdziarska-Alicka Essence Accounting Office Expertise area: Accounting



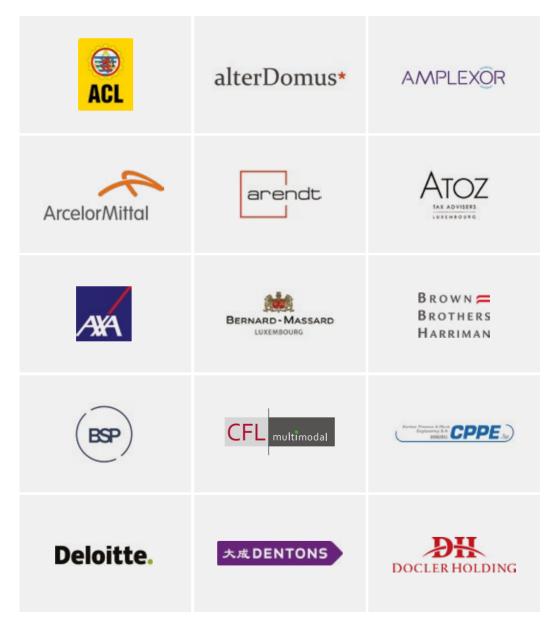
Darina Mohamad
NautaDutilh Avocats
Luxembourg S.à r.l.
Expertise area: Legal: Investment
Funds, Banking, Corporate, Taxation,
Employment, IP, ICT, litigation,
Insurance



Filip Maksymilian Bloch Co-Founder & CEO Hotailors Expertise area: sales and hotel industry, new technologies driving the travel industry, startups

#### LPCC Corporate Members

#### CORPORATIONS



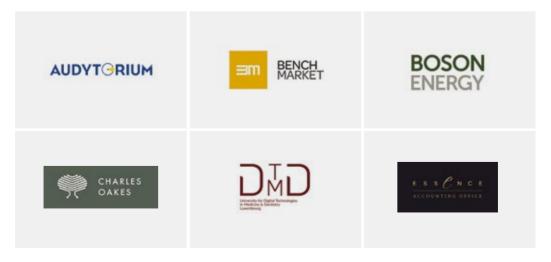




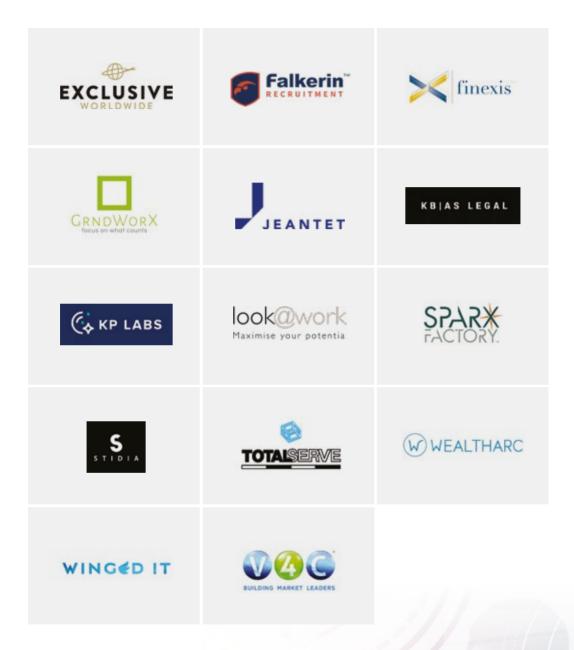


### LPCC Corporate Members

**SMB** (SMALL AND MEDIUM SIZE BUSINESSES)









# Make new connections, build and expand business relationships:

#### THROUGH NETWORKING

	Access to over 60 Corporate Members
	cooperating with several thousand businesses

- Access to international board-level business and government decision-makers
- Access to our high-quality networking and VIP events
- Support for the import and export industries
- Interact with well-known international experts
- Acquire and share knowledge

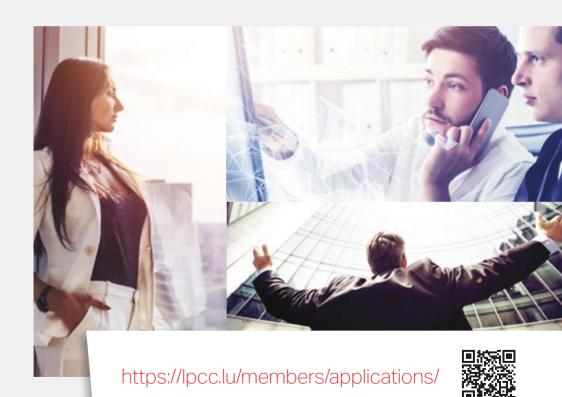
#### **GAIN VISIBILITY**

- Promote your business via our newsletter
- Active promotion through our website and social media
- Engage as a speaker
- E Become a partner or sponsor of our yearly around
- 12 annual events across both countries



## Join us

and we will make sure you get the best out of your corporate or private membership



#### **LPCC Events**

4	20		12 November
	40	28 November	
	19		5 December
	20		23 January
	<b>20 20</b>		27 February
	20		18 March
			26 March
			30 April
			28 May
			4 June
			25 June
			24 September
			26 September
			22 October
			09 November
			26 November

12 November	General Assembly and Entrepreneurial Woman Awards
28 November	Meet Up Individual presentation of LPCC Corporate Members
5 December	2nd Luxembourg-Poland Business Conference Partnership in space business
23 January	Meet Up Individual presentation of LPCC Corporate Members
27 February	Meet Up Individual presentation of LPCC Corporate Members
18 March	The Spring Business Lunch By Invitation Only
26 March	Meet Up Individual presentation of LPCC Corporate Members
30 April	Meet Up Individual presentation of LPCC Corporate Members
28 May	Meet Up Individual presentation of LPCC Corporate Members
4 June	The Summer Business Party By Invitation Only
25 June	Meet Up Individual presentation of LPCC Corporate Members
24 September	Meet Up Individual presentation of LPCC Corporate Members
26 September	Entrepreneurial Woman Project Six Saturdays Training
22 October	Meet Up Individual presentation of LPCC Corporate Members
09 November	General Assembly and Entrepreneurial Woman Awards
26 November	Meet Up Individual presentation of LPCC Corporate Members
3 December	3rd Luxembourg Poland Business Conference Subject to be announced

For more information visit our website

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